

Christian Stallings

Product & Program Manager

Astoria, NY · christian.stallings@gmail.com · [linkedin.com/in/stallingsc](https://www.linkedin.com/in/stallingsc)

PROFESSIONAL OVERVIEW

Program Manager with 6+ years leading Business & Legal Operations, Enterprise Risk Management, GTM Strategy, and Third-Party Risk Management (TPRM) programs across financial services, consumer products, and enterprise technology. Partners directly with engineering, CTOs, and BI teams to ship internal tools, own PRDs and UAT, and turn ambiguous, high-stakes workflows into measurable, audit-ready systems.

EXPERIENCE

Associate, Legal & Compliance

June 2025 – April 2026

Accordian Partners, LLC — New York, NY

- Built and launched the Insider Trading Pre-Clearance Tool with the CTO — flagging 10+ denied pre-trade submissions for MNPI risk within 6 weeks of launch — partnering with BI on PRD development and AI use cases.
- Built a team-wide KPI dashboard and weekly reporting cadence covering client-engagement status, project updates, active litigation, and backlog prioritization — cutting resource-related requests by 80%.
- Managed the contract repository, legal tools/resources, and internal request queue for 12 consulting practices — triaging ~45 inbound requests/week and leading stakeholder approvals end-to-end.
- Leveraged historical org summaries, CRM reports, and legacy data to set and refine KPIs, reducing attorneys' time-to-completion rate by 50% for contract-related requests.
- Partnered with IT on API integration testing, SaaS implementations, and ~20 user onboardings/month across 11 global offices.
- Led end-to-end support for General Counsel on EU/UK client KYC, M&A diligence workflows, and GTM asset review, alongside compliance program operations (trainings, policy formation, contract templates, diligence).

Program Manager, Google Cloud – Legal

Feb 2024 – Jan 2025

Netchannels Marketing, Inc. — Remote (CA)

- Partnered with engineering on PRD development, UAT, and launch for two legal workflow tools (deal-approval queue and asset intake) plus one tool deprecation, authoring user FAQs on timelines and data retention.
- Spearheaded legal review of 100+ GTM assets for Google Cloud NEXT, partnering cross-functionally on product claims risk and approving ads, deliverables, keynotes, and safeguard language.
- Drafted EU AI Act and California AI Act guidance and managed the Governance and Public Policy (GAPP) team's regulatory scenario-planning timelines for product and sales teams.
- Oversaw resourcing for Cloud Legal's AI regulatory policy practice groups and managed the daily legal deal queue plus outside-counsel conflict checks (3–4/week).

Global Legal Ops & Compliance Assistant

June 2019 – January 2024

Revlon, Inc. — New York, NY

- Managed the Third-Party Risk Management (TPRM) diligence platform, active investigations, red-teaming, and the global contract repository, assisting attorneys on redlines for renewals and new customers.
- Uplifted brand-specific compliance workflows for global distributors and suppliers across 13 portfolio brands, processing vendor, distributor, and UBO questionnaires.
- Assembled and reviewed time-sensitive, high-stakes work product supporting Revlon's Chapter 11 bankruptcy filing, ensuring accuracy under compressed deadlines.
- Prepared internal reports, trackers, and communications on vendor/contract status, legal system updates, and invoice approvals tied to active litigation and outside counsel.

EDUCATION

New York University, College of Arts and Science — B.A., Public Policy — New York, NY · December 2018

SKILLS

Program & Product: Roadmapping, PRDs, UAT, Agile/Scrum, OKRs, SQL, GTM Risk Review

Legal Ops & Compliance: CLM, KYC/AML, TPRM, ERM, Policy Development & Rollout

Internal Tools & Data: AI-enabled workflows, KPI Dashboards, SQL, Jira, Asana, ClickUp, DealCloud

Leadership: Partners with Finance, Engineering, CTO/IT, General Counsel & ELT